

# Mission: Critical

**URGENT!**

Health care  
unavailable for  
most uninsured  
Virginians!



Virginia Health Care Foundation  
2014 Annual Report

If you're sick and uninsured in Virginia, the odds are against you.

Only **1 in 3** can get care from their local health safety net clinic.

The remaining **465,000** low-income uninsured?

**Lotteries, annual health care events, and in most cases, no care at all.**

For 22 years, the Virginia Health Care Foundation has greatly expanded the capacity of Virginia's health care safety net. More providers, more medicines, greater access to dental and mental health care.

**Now, the need is even greater.  
The lines are longer.**





Lawrence Cheng Photography

And we have never been more invested...



# A Light in the Darkness



## The deep despair of depression and the trauma of anxiety

are well known to many uninsured Virginians. Untreated, these diseases can destroy families, ruin livelihoods, and prevent their victims from managing other illnesses.

Behavioral health conditions are among the top three diagnoses in most health safety net clinics and health centers. The ability to treat them, however, is insufficient. Most health safety net organizations can't afford to hire behavioral health providers, and the supply is limited.

Two thirds of Virginia is an official "mental health professional shortage area."

## Results of VHCF's Investment

- Over the past five years, VHCF has helped bring **behavioral health** services to 16 health safety net sites with **grants totaling \$3.6 million**. All have focused on integrating the delivery of mental health services with primary medical care as a way to reduce stigma and fully engage patients.
- VHCF created a **Scholarship Program designed to produce 10 more Psychiatric Nurse Practitioners (Psych NPs)** for Virginia's health care safety net. There are only 106 Psych NPs currently practicing in Virginia.
- Two behavioral health **webinars to better prepare primary care providers for diagnosing and treating mental health** conditions were produced and launched by VHCF in FY14.



**URGENT!**

**2/3** of  
Virginia is a mental  
health professional  
shortage area.



# A Chance to Get Well



## Imagine the panic of knowing you can't get the life-saving medicines or medical care you need.

Or the anxiety of feeling sick, but unable to pay a doctor to find out why.

That's the way many of Virginia's one million uninsured live every day. The lucky ones find help at their local free clinic, community health center, or other similar organization.

The capacity of these health safety net providers and the services they offer, however, are limited. Meanwhile, the number of uninsured adults in Virginia is increasing. (*Profile of Virginia's Uninsured: 2014*)

## Results of VHCF's Investment

- **\$2.2 Billion in free prescription medicines** for 276,000 uninsured Virginians with chronic illnesses obtained via *The Pharmacy Connection* in the past 17 years.
- **52 dentists, doctors, nurse practitioners, and behavioral health professionals** employed at health safety net sites in FY14 via VHCF grants.
- **95% of VHCF's health safety net grants** were directed to **Medically Underserved Areas** of Virginia in FY14.



**CRITICAL!**

**100**  
uninsured Arlingtonians  
await the free clinic's  
monthly lottery to  
add 20 new patients



# A Reason to Smile





## The blinding pain of a toothache

is all too common among many of the four million Virginians without dental insurance.

While inadequate access to dental care now tops the list in many community needs assessments, nearly half of Virginia's localities (66) have no dental safety net clinic.

Why is this a problem? Poor oral health and related inflammation exacerbate a range of medical conditions, including diabetes, cardio-vascular illnesses, and pregnancy. In afflicted children, they also inhibit learning and overall school performance.

## Results of VHCF's Investment

- VHCF's \$10.7 million in grants have helped **establish or expand 46 of Virginia's 81 dental safety net clinics.**
- To reduce the high cost of dental operations, VHCF established a **Dental Safety Net Discount Program** in partnership with Patterson Dental Company in 2007. To date, it has generated **\$1.4 million in savings on dental supplies, equipment, practice software, and repairs and maintenance.**
- VHCF negotiated a **deep discount for** and introduced the innovative and easily crafted Larell **dentures** for Virginia's dental safety net patients. More than 2,036 of the dentures have already been installed in the past three years.



# A Healthy Start





## A child suffering without medical care

is no longer necessary thanks to Virginia's FAMIS programs, which provide comprehensive health insurance from birth to age 19 to children from families with incomes at or below 200% of the federal poverty level.

Although 87% of eligible Virginia children are enrolled, 68,000 remain uninsured. Remarkably, many parents are unaware that this wonderful coverage is available to help their children. It provides the preventive medical and dental care kids need to get a healthy start in life. It also covers sick care, hospitalizations, prescription medicines, and other important health services, if children need them.

## Results of VHCF's Investment

- VHCF's **Project Connect outreach workers have enrolled 75,000 eligible children** in the FAMIS programs in the past 15 years.
- VHCF **has trained more than 9,300** health and human resources professionals in the intricacies of the FAMIS programs. This enables them to educate parents and help them apply.
- VHCF's **SignUpNow Tool Kit is a respected reference manual** about the FAMIS programs, which is regularly consulted by school nurses and other child-serving professionals.



**ESSENTIAL!**

**68,000**  
eligible children are  
not yet enrolled in  
state health insurance  
programs.

# Donors Are Critical Partners



## FY 2014

### Leadership Partner Extraordaire (\$1,000,000 +)

Delta Dental of Virginia Foundation

### Premiere Partners (\$300,000 to \$999,999)

Williamsburg Health Foundation

### Leadership Partners (\$100,000 to \$299,999)

Carilion Clinic  
Inova Health System  
Patterson Dental

### Distinguished Partners (\$25,000 to \$99,999)

Annabella R. Jenkins Foundation  
Anthem Blue Cross & Blue Shield  
Foundation  
Sandra Johnson Bailey  
BB&T  
Dominion Foundation  
Anne W. Faszewski, CPA  
Kaiser Permanente Foundation of  
the Mid-Atlantic States  
Larrell Dentures  
Mr. & Mrs. Gilmer Minor, III  
Obici Healthcare Foundation  
Owens & Minor

Shelton H. Short, Jr. Trust  
Richard and Caroline T. Gwathmey  
Memorial Trust  
Roanoke Ambulatory Surgery Center

### Supporting Partners (\$7,500 to \$24,999)

Amerigroup Charitable Foundation  
Health Diagnostic Laboratory, Inc.  
Keiter  
Mary Washington Healthcare  
Monticello Community Surgery  
Center  
Merck  
Newton B. Shingleton Trust



PhRMA  
Virginia Association of Health Plans  
Wells Fargo Foundation  
Wilbur Moreland Havens Charitable  
Foundation

### Contributing Partners (\$1,000 to \$7,499)

Chris Bailey  
Lois M. Beck  
Robert M. Blue  
Mr. & Mrs. Thomas R. Byrd  
Dr. Mark W. Clark & Dr. Rhonda  
R. Clark  
Claude Moore Charitable  
Foundation  
Mr. & Mrs. Ben J. Davenport, Jr.  
Davenport & Company  
Barbara Dunn  
John F. Fick, III  
Mr. & Mrs. Charles K. Fox  
Ellen McCloy Hall  
Mr. & Mrs. Charlie W. Hill, Jr.  
Dr. & Mrs. John F. House  
Dr. & Mrs. Clarion E. Johnson  
*In Honor of Eddy and  
Clarion Johnson*  
Mr. & Mrs. R. Walter Jones, IV  
Mr. & Mrs. Robert W. Jones, Jr.  
Mr. & Mrs. Stephen E. Kitchen  
Dr. & Mrs. George A. Levicki  
Lilly, USA  
Medical Society of Virginia  
Mr. & Mrs. T. Carter Melton, Jr.  
Mr. & Mrs. Stewart R. Nelson  
Dr. & Mrs. James G. Nuckolls  
Anne T. Overbey  
Mr. & Mrs. William Pollok  
Showalter Family Fund §  
R. Gordon Smith  
Thompson McMullen  
Titmus Foundation  
Virginia Premier Health Plan  
Mr. & Mrs. D. Eugene Webb, Jr.  
Wythe-Bland Foundation

### Friends of the Foundation (Under \$1,000)

Anonymous (3)  
Jean Clary Bagley  
Mr. & Mrs. Donald Baker  
*In Memory of Clair Horton*  
Mary Ann Bergeron  
Dr. & Mrs. Lawrence E. Blanchard, III  
E. Cabell Brand  
The Honorable Jean W. Cunningham  
Dr. & Mrs. Daniel Davidow  
Sally J. Duran  
Robert Follek & Stacy Feldman  
Mr. & Mrs. Kester S. Freeman, Jr.  
The Honorable John A. Gibney, Jr.  
Victor Grand  
Richard L. Grier  
Sheila Gray  
The Honorable & Mrs. John H. Hager  
Grace E. Harris, PhD  
Mr. & Mrs. Bernard L. Henderson, Jr.  
Rebecca Neubert Hill  
Darryl K. Horne  
Ralph L. Howell, Jr., DDS, MAGD  
Mr. & Mrs. S. Anderson Hughes  
Caroline D. Juran  
Daniel Karnes  
Jane Norwood Kusiak  
Rev. & Mrs. J. Fletcher Lowe, Jr.  
Richard E. Merritt  
Hal Meyers  
*In Honor Of Cheryl Atkins*  
Leigh B. Middleditch, Jr.  
The Honorable William C. Mims  
Linda Nablo & Jay Ziehl  
Mr. & Mrs. James C. Oswald  
Mr. Walter Oswald, III & Beverly  
Moss-Oswalt  
Sheelin A. Prinzing  
Mr. & Mrs. Ken Roeper  
Leo H. Ross, RPh, MBA  
Mr. & Mrs. James Rothrock  
*In Memory of Shirley Brand*  
Mark E. Rubin  
Mr. & Mrs. Milton Rubin

Elizabeth Scott Russell, RPh  
Dr. & Mrs. David Sarrett  
The Honorable & Mrs. Elliot S.  
Schewel  
Dr. & Mrs. Robert S. Shayne  
Mr. & Mrs. Michael Shook  
Sarah "Sally" W. Southard  
Robert B. Stroube, MD, MPH  
Mr. & Mrs. John K. Taylor  
The Turner Family Fund ‡

### Special Thanks to our Public Sector Partners

Virginia Department of Health  
Virginia Department of Medical  
Assistance Services  
Virginia Department of Social  
Services

### Thanks to all who contributed through Workplace Charitable Campaigns

Commonwealth of Virginia  
Campaign (CVC 3471)  
Combined Federal Campaign  
(CFC 31808)  
United Way of Greater Richmond &  
Petersburg

The listing above reflects gifts received between July 1, 2013 and June 30, 2014. We have taken great care to ensure the accuracy and completeness of this list, and regret any errors or omissions. Please contact Megan Wilson at 804-828-5804 if any corrections are needed.

#### LEGEND

§ Donor-advised funds of The  
Community Foundation Serving  
Richmond and Central Virginia  
‡ Donor-advised funds of The  
Foundation for Roanoke Valley

# What happens when YOU get so sick that you need a doctor and medicine?



**Odds are, you get the treatment you need.**

**Not so for most uninsured Virginians.**

**The care they need isn't exotic, but it might as well be.**

An inhaler for asthma; test strips and insulin for diabetes; medicine for high blood pressure—the costs of these simple cures are beyond the means of the many working poor who comprise a significant part of Virginia's uninsured.

## **The consequence?**

**Many treatable conditions deteriorate and can become fatal.**

Within hospital walls, the term "critical care" has a rather narrow meaning. At the Virginia Health Care Foundation, we understand that any care needed to keep someone alive and functioning productively in their jobs and for their families is critical.



## VHCF: A Critical Partner

We also know that VHCF is critical to Virginia's network of free clinics, community health centers, other health safety net organizations, and Virginia's uninsured.

With so many lives at stake, we have invested heavily in expanding the number and capacity of these special places over the years.

The number of Virginia's health safety net sites has grown by 518% since VHCF's inception. What started as 33 free clinics and community health center sites in 1992 has grown to 183 today, with 21 additional sites run by other types of health safety net organizations.

While VHCF is not responsible for all of them, it has invested substantially in many, with grants totaling \$42 million.

In FY14, VHCF helped underwrite the treatment of more than 31,000 uninsured Virginians and the salaries of 52 health professionals at health safety net sites.

VHCF's *Appleseed Initiative* has been exceptionally fruitful in expanding the number and size of community health centers over the years. It underwrites the costs of professional grantwriters

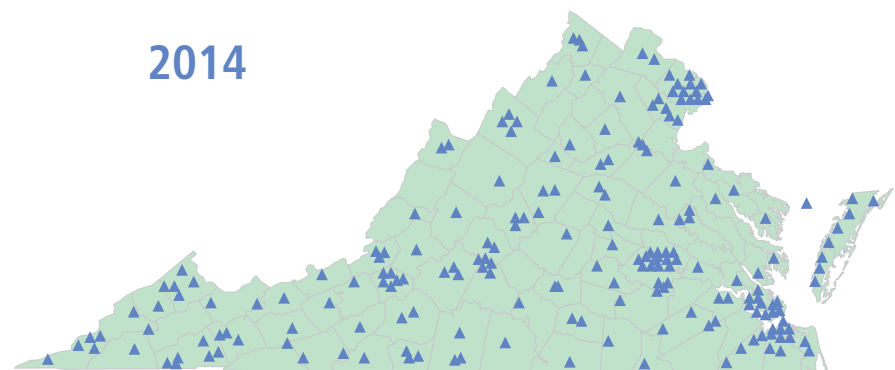
and reviewers who prepare compelling applications for federal funds to expand Virginia's network of community health centers. VHCF's investment of \$354,000 has generated \$48.5 million and an array of new health centers and services over the past eleven years. In FY14, a Richmond area health center secured \$250,000 to expand behavioral health services through the *Appleseed Initiative*.

With so many uninsured Virginians, it is clear these sites

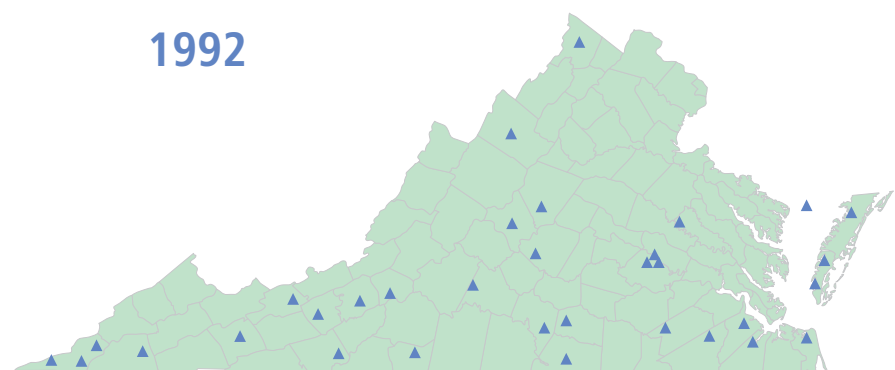
are needed now, but they will be needed in the future, too.

The Virginia Health Reform Initiative undertaken by the McDonnell administration estimated that about 289,000 Virginians under 200% FPL would remain uninsured even if all available coverage components of the Patient Protection and Affordable Care Act are implemented. It is clear that the need for a vibrant and effective health care safety net will still exist.

## Virginia's Free Clinics, Community Health Centers, and Other Similar Sites

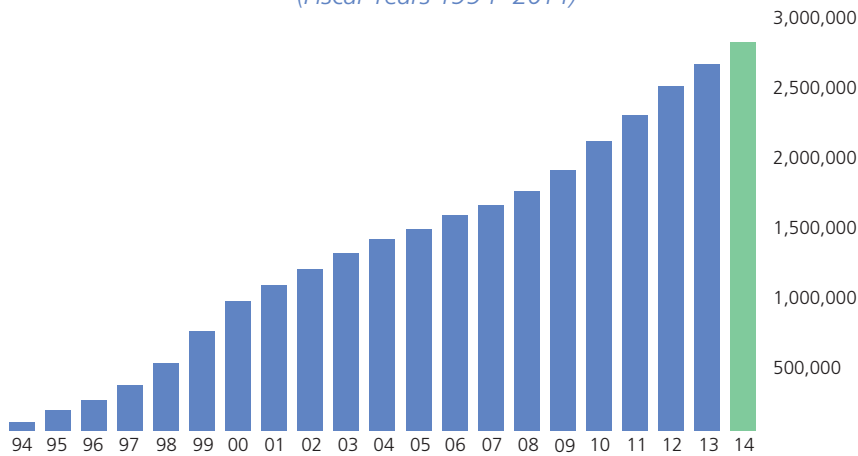


## Virginia's Free Clinics and Community Health Centers



## Cumulative Patient Visits Provided by VHCF Grantees

(Fiscal Years 1994–2014)



To that end, we practice “venture philanthropy”, where every prospective grantee is scrutinized with the eye of an investor seeking to build a stable, sustainable health care safety net. The result? A noteworthy sustainability rate among VHCF’s health safety net grantees: 89% continue at or above their prior level of performance for at least three years after “graduating” from VHCF funding.

### \$2.2 Billion in Free Rx Medicines

Few things are more critical to treating an illness than prescription medicines. Given the high cost of many of them, VHCF has devoted itself to maximizing the amount of free medicines available to uninsured Virginians via the brandname drug companies’ Patient Assistance Programs (PAPs) over the years.

FY14 was significant, because the cumulative amount of free medicines obtained via VHCF’s medication assistance initiatives topped \$2 Billion.

The Foundation’s flagship for prescription assistance is *The Pharmacy Connection (TPC)*, a special VHCF-developed software which expedites access to the PAPs. FY14 was a banner year for *TPC*. It generated a record-breaking \$449 million (Average Wholesale Price) in free prescription medicines for 52,000 sick uninsured Virginians. It was also totally re-created and became a web-based software. This resulted in more functionalities and the ability to interface with Electronic Health Records.

About a quarter of the 150 Virginia hospitals, clinics, health centers, and other organizations which use *TPC* participate in



### Impact of *The Pharmacy Connection* (Cumulative figures 1997–2014)

**\$2.2 Billion**

Value of free medications

**276,448**

Patients served

**4,161,548**

Prescriptions filled



**RxRelief Virginia** or the **Greater Williamsburg Medication Assistance Program** (underwritten by the Williamsburg Health Foundation). Both employ Medication Assistance Caseworkers (MACs), whose sole focus is using TPC to obtain free medicines for eligible Virginians. In FY14, *RxRelief Virginia* MACs helped 16,450 uninsured from 67 localities obtain a total of \$85.2 million (AWP) in free medicines, using only \$1.2 million in state funds.

**Rx Partnership (RxP)** is another innovative method of tapping into free medicines, which VHCF helped foster and establish ten years ago. *RxP* arranges for the direct delivery of free medications from participating PAPs to 22 affiliate health safety net organizations with licensed pharmacies. The result? Patients can obtain needed medicines the same day the doctor writes the prescription. This differs from the several week wait often associated with the medicines ordered through PAPs.

*RxP's* affiliates provided 16,321 patients with \$19.8 million (AWP) in free medicines last year with the help of the following companies: GlaxoSmithKline, Merck, Novartis, Abbvie, Alcon, AstraZeneca, and Pfizer.



## Expanding Vital Mental Health Services

In the midst of the important conversations about the inadequacies of mental health crisis services and adequate treatment for the Seriously Mentally Ill within the Commonwealth, the issue of treatment for basic behavioral health conditions often receives less focus.

This is not the case at VHCF. Depression, anxiety and other basic mental health conditions are among the top diagnosis among uninsured Virginians and health safety net patients. These are debilitating illnesses that often immobilize their victims, and keep them from being productive, or engaging with their families. They often accompany diabetes or other serious chronic diseases, and hinder successful

medical treatment. It is difficult for a patient to adhere to a treatment plan or make needed lifestyle changes, if s/he is depressed.

Many can be treated successfully and for a relatively low cost with the right prescription medicines and some coaching or counseling.

For the past four years, VHCF has invested \$3.6 million to underwrite the addition of behavioral health professionals in free clinics and community health centers. It has also encouraged integrating the delivery of behavioral health services with medical care.

While the results related to patient outcomes have been remarkable, the experience has exposed the shortages in Virginia's workforce of behavioral health professionals. Much of the state has been

designated a Mental Health Professional Shortage Area. As a result, recruitment of behavioral health professionals often takes months, and turnover is not unusual, leaving many positions unfilled for long periods of time. The problem is particularly acute with Psychiatric Nurse Practitioners (*Psych NP*). There are only 133 licensed in Virginia (*less than one per locality*), and only 106 actually practice in the state.

This led VHCF to establish a **Psychiatric Nurse Practitioner Scholarship Program** in FY14. It will underwrite all tuition and required fees for up to ten health safety net nurse practitioners who complete a Psych NP post-graduate program and agree to practice in Virginia's health safety net for two years thereafter.

Another issue that surfaced via VHCF's mental health grants was the discomfort of many primary care physicians with diagnosing and prescribing medicines for behavioral health conditions. Many have had little training in this area. To help address this problem, VHCF funded the development of two continuing medical education **behavioral health webinars to better prepare primary care providers**. Both were launched in FY14.



*Delegate Riley E. Ingram presents an award recognizing the \$1 million challenge grant given by the Delta Dental of Virginia Foundation to VHCF to George A. Levicki, DDS, President and CEO of Delta Dental of Virginia.*

## Oral Health Matters

Why is access to dental care such a big problem in the Commonwealth? Because only about half of all Virginians have dental insurance. All others must purchase dental care directly, like any other commodity. For those with limited earnings, the choice between dental check-ups and buying family essentials is no choice at all. The decision to forgo a check-up is understandable. Unfortunately, a series of decisions to forgo the dentist over a period of time almost always results in throbbing pain, and ultimately, the loss of teeth.



VHCF has worked diligently and invested \$10.7 million since 1998 to establish a dental safety net in Virginia. Today, there are dental safety net clinics in 68 localities. VHCF has funded 46 of them, including 13 in FY14. While progress has been made, there are still 66 localities without one.



The Delta Dental of Virginia Foundation has taken a leadership role to stimulate the development of more dental safety net clinics by issuing VHCF a \$1 million challenge grant over three years. VHCF successfully matched the first portion of the challenge in FY14. It has already invested the proceeds, creating three new dental clinics in areas that have none.

As the new clinics come on line, they can save money on dental supplies, equipment, practice

software, and repairs and maintenance via a special **Dental Safety Net Discount Program** which VHCF established in partnership with **Patterson Dental Company** seven years ago.

Through it Patterson extends its maximum discount, regardless of clinic size. Since its inception, that program has saved Virginia's dental safety net \$1.4 million in costs.

The new clinics will also be able to obtain materials and special training to produce "one step"

dentures at a substantial discount. VHCF hosted one such training in FY14 for 23 dental safety net dentists and assistants, bringing the total number of dental safety net clinics trained to 37.

Both of these special discount programs plus VHCF's *Tooth Talk* Roundtables and technical assistance activities have been developed and staffed by a part-time **Dental Opportunities Champion**. This position has been generously underwritten by Delta Dental of Virginia since 2006.



## A Special Safety Net for Children

In 1998, Virginia's lawmakers established the FAMIS health insurance programs to help give low income children a healthy start in life. Shortly thereafter, VHCF created *Project Connect*, which funds and trains outreach workers to identify and enroll eligible uninsured children throughout the state.

The original initiative was so successful that the Virginia Department of Medical Assistance Services engaged VHCF in a partnership to continue it. FY14 marked the fifteenth

year of this productive partnership and the **75,000<sup>th</sup> child enrolled by *Project Connect*** outreach workers in the FAMIS programs.

Enrollment now stands at 87% of eligible children—a significant portion. There are still 68,000 who are estimated to be eligible, however, who have not enrolled. VHCF is focused on reaching them, and has obtained a special CHIPRA grant from the Centers for Medicare & Medicaid Services to expand its outreach efforts.

VHCF also completely rewrote its *SignUpNow* Tool Kit and trainings

in FY14 to reflect the many changes in determining eligibility for the FAMIS programs triggered by the new health reform law and changes in Virginia's eligibility and operating systems. To date, more than 9,300 health and human services professionals have been trained in the intricacies of the FAMIS programs in person or online via *SignUpNow*.

VHCF has led private sector efforts to maximize the number of children enrolled in Virginia's FAMIS programs, and will continue until all eligible children have health insurance, which is integral to a healthy start in life.





## 11:1 Leverage

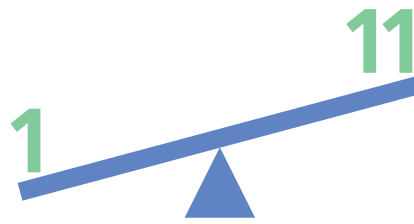
As a public/private partnership, VHCF has an additional mission—to maximize the impact of each dollar it expends.

To meet this charge, the Foundation has adopted a set of values that are integral to all of its actions and decisions: exemplary stewardship, a drive for excellence, integrity, and being a catalyst for change.

Entrepreneurism is one of our guiding principles. We constantly search for new and innovative ways to meet the health needs of uninsured Virginians, and add value to Virginia.

Another of the Foundation's guiding principles is to leverage state dollars to maximize the return on the Commonwealth's investment in VHCF. This has produced a tremendous return over the years.

Since its inception, VHCF has leveraged an average of \$11 in cash, health services, and other in-kind contributions for every \$1 expended.



The Foundation's good stewardship is also reflected in VHCF's low administrative costs. They were 9% in FY14.

In addition, VHCF adds value as a job producer. VHCF grants underwrote 121 jobs in FY14. At the same time, various VHCF grantees trained 456 health professions students from a wide variety of disciplines and 31 colleges and universities last year. These training opportunities are integral to preparing the health workforce of the future.

### Mission: Critical

Many have exclaimed about the throngs of uninsured who line up for medical or dental care at charity clinics throughout the state. While the sight is discomfiting, the precarious lives of those in the lines are far beyond uncomfortable. The inability of uninsured Virginians to obtain treatment when they need it is tragic.

As we contemplate this dilemma, there are two things that stand out for us at VHCF:

- The ability to obtain needed medical care is essential to a person's productivity and well-being.
- The current capacity of Virginia's health care safety net is woefully inadequate to provide medical care to all who need its services.

With this in mind, we have redoubled our efforts to invest in initiatives that maximize the number of uninsured Virginians who have access to needed health care.

This is no small task, but there is no mission more critical.



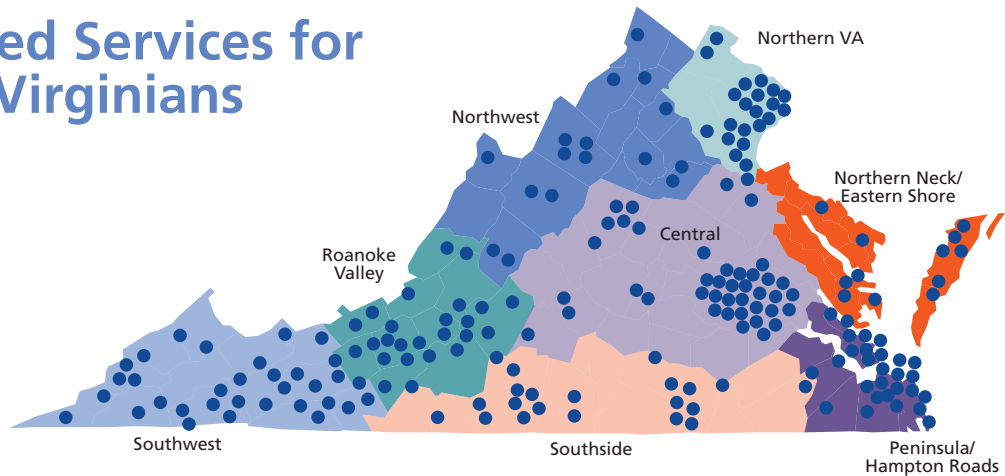
*Carter Melton*

T. Carter Melton, Jr.  
(Chairman FY14)

# VHCF-Funded Services for Uninsured Virginians

(1992–2014)

- Building/Renovation
- Child Health Insurance
- Dental
- Medical Care
- Medication Assistance
- Behavioral Health
- Technology
- Other Type of Grant



## Statewide

- Central VA Lions Hearing Aid Bank
- Medical Society of Virginia Foundation
- MCV School of Dentistry Mobile Dental Clinic
- UVA Nurse Practitioner Telemedicine Initiative
- Virginia Association of Free and Charitable Clinics
- Virginia Dental Association/Foundation
- Virginia Community Healthcare Association

## Northern Virginia

- Alexandria Community Services Board
- Arlington Community Services Board
- Arlington Free Clinic
- Fairfax Community Health Care Network
- Fairfax Medical Care for Children Project
- Fauquier Free Clinic
- Greater Prince William Area Community Health Center
- HealthWorks for Northern Virginia – Herndon (formerly known as Jeanie Schmidt Free Clinic)
- HealthWorks for Northern Virginia – Leesburg (formerly known as Loudoun Community Health Center)
- Inova Partnership for Healthier Kids
- Inova Pediatric Center
- Marymount University Physical Therapy at Arlington Free Clinic
- Neighborhood Health
- Northern VA Dental Clinic
- Northern VA Family Service
  - a. Loudoun
  - b. Prince William
- Potomac Hospital
- Prince William County Community Services Board
- Prince William Pediatric Primary Care
- Stafford County Public Schools
  - a. In partnership with Stafford County Department of Social Services

## Central Virginia

- Access Now
- Blue Ridge Medical Center
- Bon Secours Richmond Health System
  - a. Care-A-Van Mobile Medical Clinic
- Buckingham County Rural Mental Health Initiative
- Capital Area Health Network – Vernon J. Harris Community Health Center
- Center for High Blood Pressure
- Central Virginia Health Care Project
- Central Virginia Health Services, Inc.
  - a. Petersburg Health Care Alliance
- Charlottesville Area Dental Access
- Charlottesville Free Clinic
- Children’s Hospital
- CHIP of Greater Richmond
- CrossOver Health Center
- Fan Free Clinic
- Free Clinic of Central Virginia/MedsHelp
- Freedom House – Greater Richmond Homeless Medical Respite
- Goochland Free Clinic and Family Services
- Hayes E. Willis Health Center (Richmond Urban Primary Care Initiative)
- Henrico Area Mental Health & Development Services
- Henrico County Public Schools
- Irvin Gammon Craig Health Center
- Jefferson Area Board for the Aging – Geriatric Assessment/Intervention Team
- Johnson Health Services
- Lloyd F. Moss Free Clinic
- Louisa County Resource Council
- Love of Jesus Clinic
- Rappahannock Area Health District – Caroline Caries Program
- Richmond City Health Department in partnership with Richmond Redevelopment & Housing Authority
- Senior Connections
- Thomas Jefferson CHIP Program
- United Way – Thomas Jefferson Area
- Virginia Commonwealth University’s Medical College of Virginia
- Virginia Treatment Center for Children

## Northern Neck/Eastern Shore

- Accomack County School-Based Dental Program
- Bay Aging
- Central Virginia Health Services, Inc. – Westmoreland Medical Center
- Eastern Shore Community Services Board
- Eastern Shore Rural Health System
  - a. Onley Community Health Center
  - b. Atlantic Community Health Center
- Eastern VA Telemedicine Network
- Gloucester-Mathews Care Clinic
- Lackey Free Clinic
- Middle Peninsula Northern Neck Community Services Board
- Northampton County School-Based Dental Program
- Northern Neck Free Health Clinic



## Peninsula/Hampton Roads

- American Red Cross of Southeastern VA – Partners in Dental Care 🦷
- Beach Health Clinic 🦷 🦷 Rx
- Catholic Charities of Eastern Virginia Rx 🦷
- Central Virginia Health Services, Inc.
  - Charles City Regional Health Services Rx
  - King William Dawn Community Doctors Rx
- Chesapeake Care Free Clinic 🦷 🦷
- CHIP/Healthy Families of Chesapeake ✨ 🦷
- Colonial Behavioral Health Rx
- Community Free Clinic of Newport News 🦷
- Consortium for Infant and Child Health 🦷 🦷
- EVMS Resource Mothers Program ✨
- Hampton Ecumenical Lodgings and Provisions, Inc. (HELP Free Clinic) Rx
- Hampton Roads Community Health Center (Norfolk) 🦷
- Horizon Health Services – Surry Medical Center 🦷
- Jewish Family Services of Tidewater 🦷
- Maryview Foundation Healthcare Center 🦷 Rx
- Olde Towne Medical Center 🦷 🦷 Rx 🦷 🦷
- Oral Health Improvement Coalition of South Hampton Roads 🦷
- Peninsula Agency on Aging MedTran Project ✨
- The Planning Council 🦷 🦷
- Portsmouth Adult Care Clinic 🦷
- Riverside Health System Foundation – Project CARE 🦷
- Southeastern Virginia Health System 🦷 Rx Rx 🦷
- South Norfolk Health Center/Chronic Care Adult Clinic 🦷
- The STOP Organization 🦷 🦷
- Western Tidewater Free Clinic Rx 🦷 🦷

## Southside

- Central Virginia Health Services, Inc.
  - Alberta Family Health Services 🦷
  - Charlotte Primary Care 🦷 🦷 🦷
- Community Memorial Healthcenter 🦷 🦷 Rx
- Danville-Pittsylvania Community Services 🦷 / 🦷 🦷
- Free Clinic of Danville 🦷 🦷
- Halifax Regional Development Foundation, Inc. Rx 🦷 🦷
- Health Care on the Square – Boydton Medical Center Rx 🦷
- Horizon Health Services – Waverly Medical Center 🦷
- Lake Country Area Agency on Aging 🦷
- Martinsville/Henry County Coalition for Health & Wellness Rx 🦷 🦷 🦷
- Piedmont Access to Health Services (PATHS) Rx 🦷
  - PATHS Community Dental Center – Boydton 🦷
- Pittsylvania County Community Action, Inc. 🦷
- Southern Dominion Health System Rx
  - Lunenburg Community Health Center 🦷 ✨ 🦷
- Stony Creek Community Health Center 🦷
- Virginia Western Community College Telemedicine Dental Hygiene Initiative 🦷 / 🦷
- West Piedmont Health District 🦷
- Western Tidewater Health District Children’s Dental Clinic 🦷

## Southwest

- Bland County Medical Clinic 🦷
- Brock Hughes Free Clinic 🦷 🦷 🦷
- Clinch River Health Services 🦷 🦷
- Cumberland Plateau Health District 🦷
- The Health Wagon 🦷
- Lenowisco Health District 🦷 Rx ✨
- Lonesome Pine Office on Youth 🦷
- Mendota Community Association Health Clinic 🦷
- Mt. Rogers Medication Assistance Program Rx
- Mountain Empire Older Citizens, Inc. Rx
- People, Inc. of Southwest Virginia ✨ 🦷
- Smyth County Free Clinic 🦷
- Southwest VA Community Health Systems, Inc. 🦷
  - Meadowview Health Clinic 🦷 🦷
  - Southwest Virginia Regional Dental Center 🦷
  - Twin City Medical Center – Bristol Telemedicine 🦷
- d. Whitetop Community Health Center 🦷
- Stone Mountain Health Services 🦷
  - Clinchco Dental Center 🦷
  - Konnarock Family Health Center 🦷
- Tri-Area Community Health at Laurel Fork 🦷
- UVA/Southwest VA Alliance for Telemedicine 🦷

## Roanoke Valley

- Alleghany Highlands Community Services Board 🦷
- Bedford Community Health Foundation
  - Bedford Children’s and Adult Dental Clinic 🦷
  - Bedford Ride Program ✨
- Bradley Free Clinic 🦷
- Carilion Clinic – Pediatric Dental Program 🦷 🦷
- Carilion Giles Memorial Hospital 🦷 Rx
- CHIP of Roanoke Valley ✨ 🦷
- College of Health Sciences’ Physician Assistant Program 🦷
- Community Health Center of the New River Valley 🦷 🦷
  - Giles Community Health Center 🦷
- Free Clinic Consortium of the New River Valley ✨
- Free Clinic of Franklin County Rx 🦷 🦷 🦷
- New Horizons Healthcare Rx 🦷
- Mental Health Association of the New River Valley 🦷
- Monroe Health Center – Craig County Health Center 🦷 🦷
- New River Valley Medication Assistance Program Rx
- New River Valley Senior Services MedRide ✨
- Project Access of the Roanoke Valley 🦷
- Project Together (Blue Ridge Community Services) ✨
- Radford University 🦷 🦷 🦷 🦷
- Rescue Mission of Roanoke 🦷 🦷
- Riverside Health Center 🦷 🦷
- Roanoke Adolescent Health Partnership 🦷
- Southwest Virginia Community Health Systems, Inc. – Center for Family Health 🦷
- Tri-Area Community Health Rx
  - Tri-Area Community Health Center at Ferrum 🦷
  - Tri-Area Community Health Center at Floyd 🦷

## Northwest

- Augusta Regional Dental Clinic 🦷
- Augusta Regional Free Clinic 🦷 🦷
- Blue Ridge Area Health Education Center ✨ 🦷
- Free Medical Clinic of Northern Shenandoah Valley, Inc. 🦷 🦷
- Harrisonburg Community Health Center 🦷 🦷
- Harrisonburg-Rockingham Dental Clinic 🦷
- Harrisonburg-Rockingham Free Clinic 🦷 🦷
- Highland Medical Center 🦷 Rx 🦷
- Orange County Free Clinic 🦷
- Piedmont Regional Dental Clinic 🦷
- Rappahannock-Rapidan Community Services Board Rx
- Rockbridge Area Community Services 🦷
- Rockbridge Area Health Center 🦷 🦷 🦷
- Shenandoah County Free Clinic 🦷 🦷 🦷
- St. Luke Community Clinic 🦷
- UVA – Greene County School-Based Nursing Clinic 🦷

# Integrity and exemplary stewardship...

## Virginia Health Care Foundation Consolidated Statements of Financial Position June 30, 2014 and 2013

<b>Assets</b>	<b>2014</b>	<b>2013</b>
Current assets:		
Cash and cash equivalents	\$ 2,438,474	\$ 2,517,622
Certificates of deposit	—	270,267
Investments	9,257,621	8,153,316
Appropriations receivable	4,080,571	4,080,571
Interest receivable	12,820	14,599
Contributions receivable	877,849	376,333
Contract receivable	—	102,081
Prepaid expenses	14,383	18,511
Total current assets	16,681,718	15,533,300
Contributions receivable, net of current portion	392,792	332,369
Property and equipment, net	16,789	14,759
Total assets	<u>\$17,091,299</u>	<u>\$ 15,880,428</u>
 <b>Liabilities and Net Assets</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 65,695	\$ 152,794
Accrued rent	24,945	23,246
Grants payable	4,254,769	4,562,450
Total current liabilities	4,345,409	4,738,490
Deferred Revenue	568,455	800,000
Total liabilities	4,913,864	5,538,490
Net assets:		
Unrestricted	5,604,745	5,450,585
Temporarily restricted	6,572,690	4,891,353
Total net assets	12,177,435	10,341,938
Total liabilities and net assets	<u>\$17,091,299</u>	<u>\$ 15,880,428</u>

*Audited financial statements and report in its entirety available upon request.*



...guide our actions and decisions.

**Virginia Health Care Foundation**  
**Consolidated Statements of Activities**  
**Years Ended June 30, 2014 and 2013**

	2014			2013		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Support and revenue:						
Appropriations	\$ —	\$ 4,080,571	\$ 4,080,571	\$ —	\$ 4,080,571	\$ 4,080,571
Contributions	197,519	2,397,321	2,594,840	222,906	1,030,464	1,253,370
Contract revenue	—	472,500	472,500	—	468,907	468,907
Investment income	648,108	—	648,108	695,903	—	695,903
Unrealized net gains on investments	499,301	—	499,301	293,507	—	293,507
Other income	124,473	1	124,474	143,116	(208)	142,908
Total support and revenue	1,469,401	6,950,393	8,419,794	1,355,432	5,579,734	6,935,166
Net assets released from restriction	5,269,056	(5,269,056)	—	6,682,851	(6,682,851)	—
Expenditures:						
Program services—grants	5,942,689	—	5,942,689	5,832,311	—	5,832,311
Supporting services:						
Management and general	543,443	—	543,443	610,331	—	610,331
Fundraising	98,165	—	98,165	156,713	—	156,713
Total expenditures	6,584,297	—	6,584,297	6,599,355	—	6,599,355
Change in net assets	154,160	1,681,337	1,835,497	1,438,928	(1,103,117)	335,811
Net assets, beginning of year	5,450,585	4,891,353	10,341,938	4,011,657	5,994,470	10,006,127
Net assets, end of year	<u>\$ 5,604,745</u>	<u>\$ 6,572,690</u>	<u>\$ 12,177,435</u>	<u>\$ 5,450,585</u>	<u>\$ 4,891,353</u>	<u>\$ 10,341,938</u>

*Audited financial statements and report in its entirety available upon request.*

## Board of Trustees 2013-14

**T. Carter Melton, Jr.** (*Chairman*)  
Harrisonburg

**Ralph L. Howell, Jr., DDS, MAGD**  
(*Vice Chairman*)  
Suffolk

**Thomas R. Byrd** (*Treasurer*)  
Richmond

**Robert M. Blue**  
Richmond

**Mark W. Clark, MD, MPH**  
Newport News

**John F. Fick, III**  
Fredericksburg

**May H. Fox**  
Richmond

**Charlie W. Hill**  
Hampton

**Darryl K. Horne**  
Fairfax

**The Honorable William C. Mims**  
Richmond

**R. Gordon Smith, Esq.**  
Richmond

**Sarah "Sally" W. Southard,**  
**MSN, PNP, BC**  
Salem

## Board of Advisors

**Jean Clary Bagley**  
South Hill

**LuAnn L. Bennett**  
Delaplane

**Lawrence E. Blanchard, III, MD**  
Richmond

**E. Cabell Brand**  
Salem

**The Honorable Jean W. Cunningham**  
Richmond

**Ben J. Davenport, Jr.**  
Chatham

**Norwood H. Davis, Jr.**  
Richmond

**Kester S. Freeman, Jr.**  
Farmville

**Richard L. Grier**  
Richmond

**The Honorable John H. Hager**  
Richmond

**Ellen McCloy Hall**  
Upperville

**Grace E. Harris, PhD**  
Richmond

**S. Anderson Hughes**  
Richmond

**Clarion E. Johnson, MD**  
Chevy Chase, MD

**Jane Norwood Kusiak**  
Richmond

**George A. Levicki, DDS**  
Roanoke

**Lemuel E. Lewis**  
Suffolk

**Leigh B. Middleditch, Jr.**  
Charlottesville

**G. Gilmer Minor, III**  
Richmond

**Bruce Randolph Murray**  
Charlottesville

**James G. Nuckolls, MD, FACP**  
Galax

**Philip M. Reilly**  
Fairfax County

**Thomas G. Snead, Jr.**  
Richmond

**Karla M. Sorensen**  
Fairfax County

**James M. Turner, Jr.**  
Roanoke

## Staff

**Deborah D. Oswalt**  
*Executive Director*

**Rachel L. Rees**  
*Deputy Director of Programs  
& Operations*

**Sandra Johnson Bailey**  
*Web Content Manager*

**Kimberly A. Bemberis**  
*Director of Administration  
& Technology*

**Natalie Díaz-Taylor**  
*Application Specialist*

**Anne W. Faszewski**  
*Director of Finance*

**Jonathan P. Hendler**  
*Grants Administrator*

**Kate Honsberger**  
*Child Health Insurance  
Program Manager*

**Lisa M. Hueston**  
*The Pharmacy Connection  
Program Coordinator*

**Cat Hulburt**  
*Senior Program Officer*

**Denise Daly Konrad**  
*Director of Strategic Initiatives  
& Policy*

**Sarah Jane Stewart**  
*RxRelief Virginia Program Officer*

**Juliet R. Tinsley**  
*The Pharmacy Connection  
Program Manager*

**Tracey A. van Marcke**  
*Dental Opportunities Champion*

**Sheri Warren**  
*Senior Program Officer*

**Megan M. Wilson**  
*Fund Development &  
Communications Coordinator*

**Kari L. Zavsza**  
*Special Assistant to the  
Executive Director*

# Your Help is Critical, Too!

# Thank you!

## Mission

VHCF's mission is to increase access to primary health care for uninsured and medically underserved Virginians.

## Vision

All Virginians will have access to the health care they need.

## VHCF Organizational Values

- Exemplary Stewardship
- Drive for Excellence
- Catalyst for Change
- Integrity

Design: Literati

Principal Photography: Dennis McWaters

Printing: Worth Higgins and Associates



# What are your odds?



VIRGINIA  
**HEALTH CARE**  
FOUNDATION

707 East Main Street, Suite 1350 • Richmond, VA 23219

Phone: 804-828-5804 • Fax: 804-828-4370

e-mail: [info@vhcf.org](mailto:info@vhcf.org)

[www.vhcf.org](http://www.vhcf.org)



A special thank you to Owens & Minor whose  
generous support has made this publication possible.