



WHAT'S NEXT?

2018 Virginia Health Care Foundation Annual Report



WE KEEP ON TRUCKIN'

NEW CHANGES WILL MAKE HEALTH

INSURANCE available to many uninsured Virginians. We celebrate this significant milestone, as we remain focused on the road ahead.

THERE ARE MILES TO GO in the journey of making health care available to all.

To help Virginia reach that destination,

WE WILL...



KEEP ON...

helping uninsured Virginians obtain health coverage

Applying for coverage is difficult for everyone. It can be especially overwhelming for those who lack the computer or educational literacy needed to navigate the required forms and attachments.

These individuals literally cannot afford to make a mistake – an incorrect application may prevent them from receiving coverage. They need someone in their corner to help them with the application process.

VHCF has helped enroll more than 100,000 children in Virginia’s FAMIS health insurance programs over the past 20 years. Now, we are extending that expertise to those newly eligible for Medicaid.

For nearly 400,000 Virginians, health coverage is, at last, within their grasp. VHCF is working hard to help them reach it.

“One-on-one application assistance is critical for families who do not know how to access health coverage.”

– Ralph S. Northam
Governor of Virginia



KEEP ON...

advancing effective new ways to deliver care

There always will be better ideas and improved approaches to delivering care. The challenge is identifying and promoting those that make the biggest impact in improving patients' health and access to care.

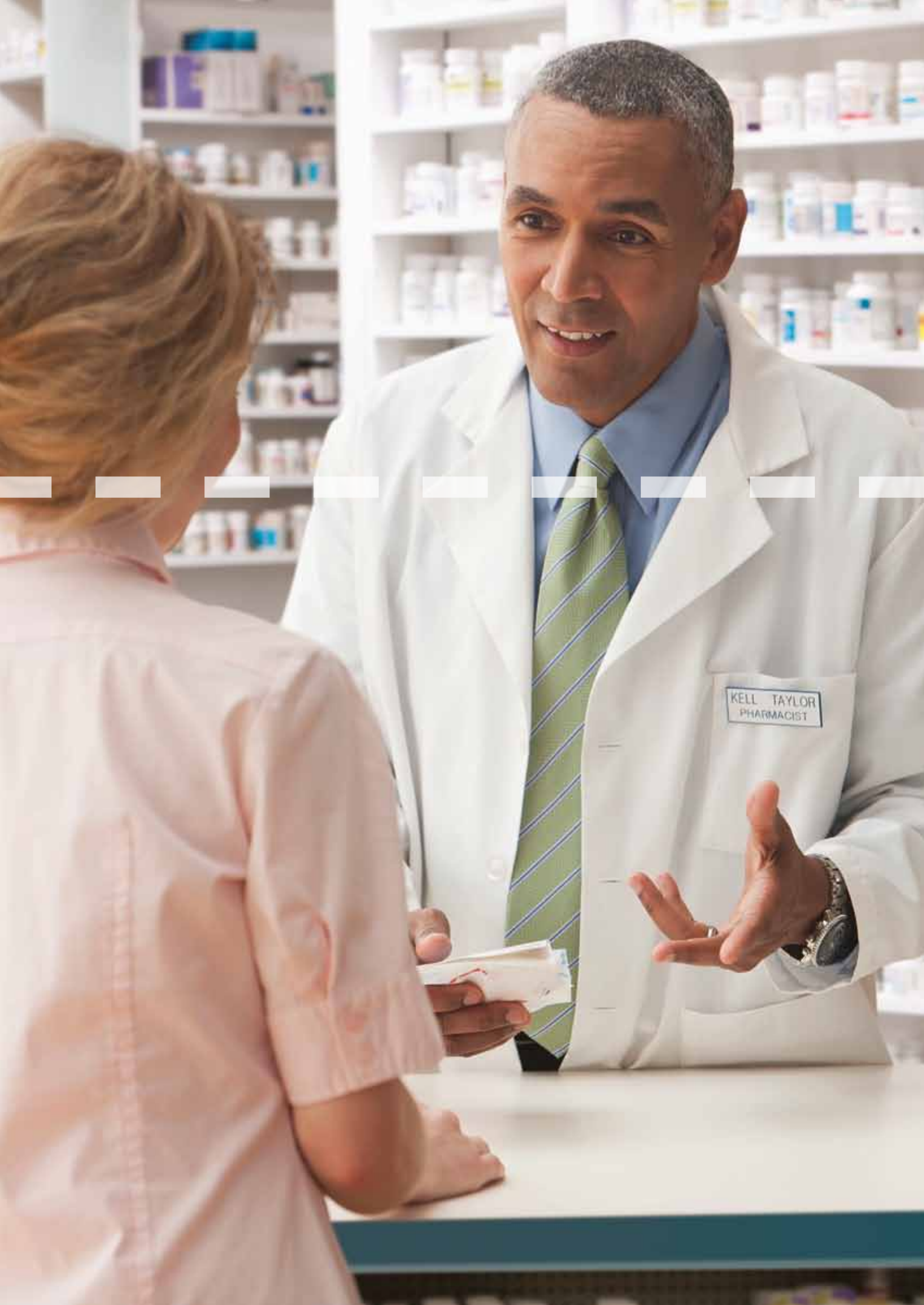
Integrating oral health care and medical care is one such best practice. Gum disease increases the risk of miscarriage. Uncontrolled bacteria in the mouth exacerbates the effects of diabetes and heart disease.

Building on the efforts of the Virginia Oral Health Coalition, VHCF has helped educate dental safety net clinics throughout the state about the importance of oral health integration and how to achieve it. We have also woven requirements for oral health integration into all new dental grants.

Whether spotting new approaches on our own, or advancing those championed by others, VHCF promotes best practices within the healthcare safety net, and is helping improve efficiencies, outcomes, and access to care.

“One’s overall health is dependent on the health of the mouth and teeth. Integrating oral health care and medical care is a must!”

– **David C. Sarrett,**
*DMD, MS, Dean,
School of Dentistry,
Associate Vice
President, Faculty Affairs
Virginia Commonwealth
University*



KEEP ON...

innovating to remove barriers to treatment

People with chronic diseases depend on prescription medicines to live longer, healthier lives, but most uninsured Virginians can't afford them.

Brandname pharmaceutical companies have Prescription Assistance Programs (PAPs) that provide these medicines free for those in need. But, each requires a separate application and has different criteria.

VHCF addressed the problem in a brand new way, developing *The Pharmacy Connection* (TPC), a software that streamlines and consolidates a patient's applications across all PAPs, including tracking and re-ordering as needed.

Twenty years later, TPC is the flagship of VHCF's many innovations, having filled more than 5 million prescriptions for 334,000 chronically ill Virginians. The value of these meds: \$4.8 billion. That's Billion with a B!

This is just one of VHCF's creations. Where there are obstacles to care, VHCF has demonstrated success in finding ways to overcome them.

"Initially, we couldn't provide many of the free medicines, because we had to complete the applications manually. The Pharmacy Connection changed everything!"

– Jeanne Nelson
*Executive Director,
Northern Neck-
Middlesex Free
Health Clinic*



KEEP ON...

addressing shortages in Virginia's health workforce

There are far too many areas in Virginia where there's no one to help. Overburdened professionals have no room for new patients and can barely accommodate the ones they have – if there are any local providers at all.

The most critical shortage is in behavioral health. The number of Virginians needing care is increasing, while the pool of mental health professionals is dwindling.

The shortage of psychiatric nurse practitioners (Psych NPs) is most compelling. There are only 275 in the entire Commonwealth! Half of Virginia localities have none.

To address this, VHCF offers full scholarships to nurse practitioners who want a post-master's Psych NP certificate, so they can learn to diagnose and treat mental illnesses. In return, scholarship recipients must work in a Virginia health safety net setting for two years after graduating.

This initiative is just one of the ways VHCF is working to ensure there are needed health professionals in all parts of Virginia.

“There is a critical shortage of mental health professionals across most of Virginia.”

– Daniel Carey
Virginia Secretary of Health and Human Resources

KEEP ON... Giving Thanks

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Commonwealth of Virginia
Campaign (CVC 003471)
Combined Federal Campaign
(CFC 31808)

The list above reflects gifts over \$100 received between July 1, 2017 and June 30, 2018. We have taken great care to ensure the accuracy of this list and deeply regret any errors or omissions. Please contact Stephanie Buxton, stephanie@vhcf.org, with any corrections.



CHAIRMAN'S REPORT



We often hear that life is all about the journey. As we strive to fulfill the Virginia Health Care Foundation's (VHCF) mission, however, we are all about the **destination** – *ensuring that needed health care is available for all.*

We have long recognized that there are many factors that affect access to health care – affordability, a sufficient number of providers well-distributed throughout the state, and effective service delivery models, among others. As a public/private partnership, our approach has been to work on all of these issues, complementing the Commonwealth's priorities and identifying every opportunity to leverage our limited resources.

As circumstances have changed and new possibilities have become apparent throughout the years, VHCF has undertaken new initiatives

designed to move Virginia closer to our ultimate destination.

That was certainly true in the past year, as VHCF launched **Beyond Blue**, a special behavioral health initiative to help address several mental health concerns. That will also be true as we work in partnership with the Commonwealth to maximize enrollment of those newly eligible for Medicaid.

At the same time, we continue to implement our core programs which do so much for so many. This year, VHCF marked significant

achievements in the value of free prescription medicines obtained via **The Pharmacy Connection** and in the number of children enrolled in the state's FAMIS health insurance programs via our **Project Connect** outreach workers. The breadth of VHCF's portfolio reflects the broad scope of opportunities to increase access to needed care.

In all of the Foundation's undertakings, we are focused on results. The past year was especially productive, both by the numbers and our impact on uninsured and medically underserved Virginians.



MORE GROWTH IN THE DENTAL SAFETY NET

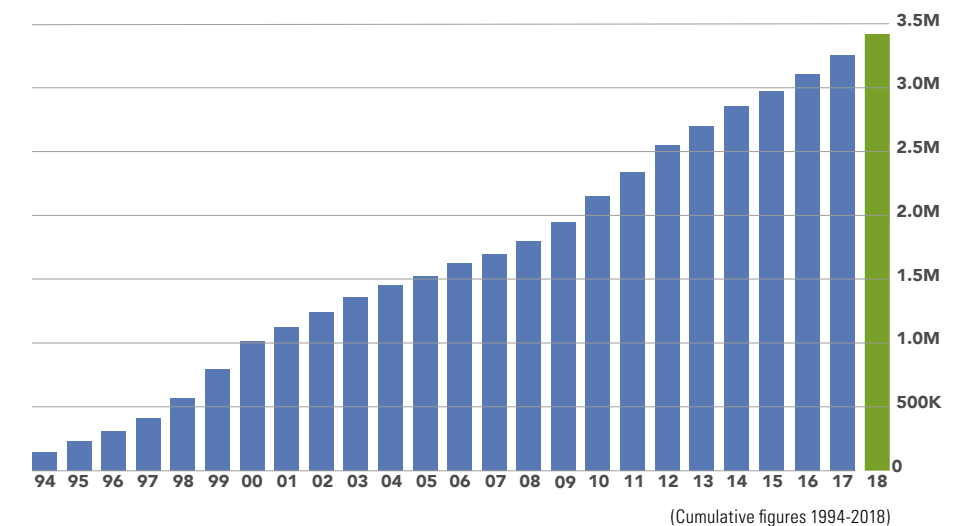
At VHCF, we agree with Miguel de Cervantes who said "Every tooth in one's head is more valuable than a diamond." We understand the very direct correlation between good oral hygiene and a person's overall health. We also recognize that a substantial number of Virginians have no dental insurance and must purchase dental care as any other service or commodity.

For the working poor, who must constantly choose how to spend their limited dollars, immediate necessities like food, rent, or a child's winter coat always prevail. It's no wonder that access to dental care is a top issue in many community health needs assessments.

VHCF has dedicated itself to alleviating this problem. We have invested \$14.5 million to establish and expand Virginia's dental safety net over the years. Today there are 67 localities with dental safety net clinics. VHCF has funded 53 of them, including 12 in FY18. While great progress has been made, there are still 66 localities without one.

The high costs of dental equipment and supplies make it expensive to operate a dental clinic – even with volunteer dentists. To make costs more manageable and stimulate further growth, VHCF forged a partnership with Patterson Dental Company 11 years ago to provide its deepest discount to all Virginia

PATIENT VISITS VIA VHCF GRANTS





dental safety net clinics, regardless of their size. In FY18, participating clinics saved \$251,000 on the costs of dental equipment, supplies, practice software, and repairs and maintenance. Savings total \$2.3 million since the program's inception.

VHCF also provides training and tools for dental safety net clinics to use with their patients. From oral health integration, to improving business practices, or developing a trauma informed approach to dental care, VHCF continually works to inform and elevate the delivery of care in Virginia's dental safety net.

These trainings, the dental safety net discount program, VHCF's Tooth Talk semi-annual Roundtable, and a wide range of assistance activities have been developed and staffed by a part-time **Dental Opportunities Champion**. This position has been generously underwritten by Delta Dental of Virginia since 2006.

A SPECIAL FOCUS ON MENTAL HEALTH

Sometimes lack of access to care is due to affordability and lack of health coverage. In other instances, such as mental health, lack of access is often related to an insufficient number of providers.

Much of Virginia (3/4) is a mental health professional shortage area. This means there are not enough mental health professionals per capita to

provide needed services. This shortage is projected to get worse, due to the large numbers of behavioral health professionals at or nearing retirement age. Currently, there are not enough in the pipeline to replace them.

MORE PSYCHIATRIC NURSE PRACTITIONERS

To help address this problem, VHCF has focused on increasing the number of Psych NPs. Other than psychiatrists, they are the

only mental health professionals trained and licensed to prescribe the medicines which are often needed to help address many mental health conditions. Unfortunately, there are only 275 of these valuable mental health professionals in all of Virginia!

For the past five years, the Foundation has engaged in a number of efforts designed to increase the number of Psych NPs. The most impactful thus far is **VHCF Scholars**, our Psych NP scholarship program. VHCF pays full tuition and all required fees for any nurse practitioner who returns to school for a post-master's certificate as a Psych NP. In return, the new Psych NP must work for two years in Virginia's health care safety net upon graduation.

To date, VHCF has graduated three Psych NPs who are working in the health safety net. An additional one has fulfilled her health safety net obligation and continues to practice in Virginia. Four more are in school pursuing these additional credentials and another 14 have applied or are in the pipeline.

In the past year, we conducted a listening tour of the deans of the nursing schools that offer Psych NP degrees. That led to a number of new initiatives to elevate the profile of and promote the profession. We also convened a meeting with the directors of Virginia's Psych NP programs to discuss common issues and challenges. This led to a survey of all of the schools' programs, which should provide a platform for collaboration among programs and additional initiatives to boost the number of Psych NPs.

DIAGNOSING AND TREATING DEPRESSION IN DIABETICS

Sometimes, a patient has no access to mental health services, because the need for them has not been recognized. This can be the case



for diabetics. A significant portion of health safety net patients with diabetes suffer from the co-morbidity of depression. Often, untreated depression holds a patient back from making needed changes in diet and physical activity.



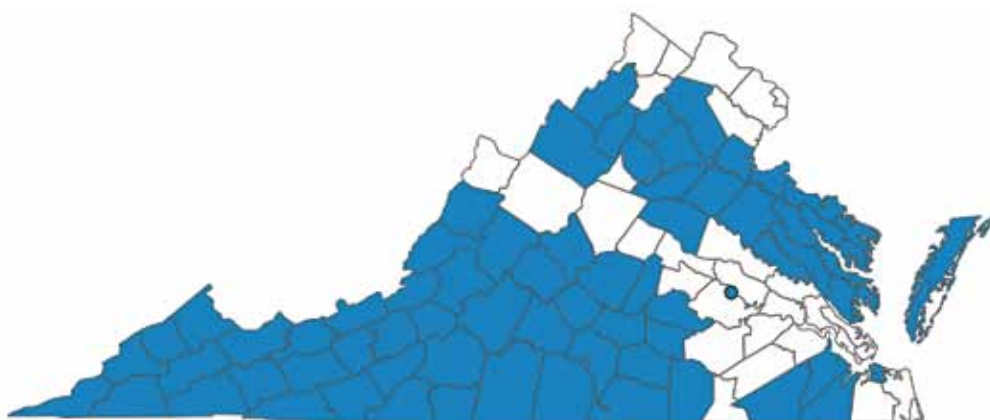
To help address this, VHCF launched **Defeating the Deadly Double: Depression and Diabetes** this year. It is designed to help participating health safety net organizations change their daily routines and workflows to ensure that all diabetic patients who have depression are identified and receive appropriate treatment.

The strong focus on measuring patient improvements in both depression and diabetes indicators will result in healthier lives for patients and provide a path forward for other interested health safety net organizations.

A TRAUMA INFORMED APPROACH

Recognizing that some mental health issues are not readily apparent, VHCF also started an initiative this year that broadened the scope of a "trauma informed approach to care" from just children to adults. This acknowledges that people of all ages may have unresolved traumatic events that affect them and the way they go about their lives, interact with others, and engage with health care providers.

VIRGINIA'S MENTAL HEALTH PROFESSIONAL SHORTAGE AREAS



■ Shortage Areas



Tools customized by VHCF to help adult patients identify and build their resilience skills.

To introduce this concept and help health safety net providers better engage with these patients, VHCF developed a special tool that providers and staff can use to help patients identify past traumas and develop their resilience traits and skills. This tool, a special deck of playing cards, was developed in partnership with the Community Resilience Initiative in Walla Walla, Washington. VHCF launched this initiative with a statewide conference on trauma informed care and is now sponsoring separate workshops to train providers and designated staff on how to use the resilience cards.

All of these mental health initiatives are a part of the Foundation's Beyond Blue behavioral health initiative, which is underwritten by a generous

challenge grant from the Collis Warner Foundation and the many donors who helped VHCF exceed the required match.

MAXIMIZING THE AVAILABILITY OF FREE MEDICINES

Prescription medicines are the workhorses of medical treatment. They are essential to curing acute illnesses and improving and stabilizing chronic diseases.

For many patients, these medicines are key to maintaining their health so that they can work and support their families. For others, the medicines, literally, are the difference between life and death. They are also increasingly expensive and often beyond the reach of uninsured Virginians.

Just as these medicines are workhorses, so too, is **The Pharmacy Connection** (TPC) software. VHCF created it 20 years ago to expedite access to the free chronic disease medicines offered to eligible uninsured patients by the patient assistance programs (PAPs) of the brandname pharmaceutical companies.

In that time, TPC has generated \$4.8 billion in free medicines for sick uninsured Virginians. In FY18 alone, 42,652 uninsured patients obtained more than 214,000 prescriptions from TPC valued at \$924 million.

Over the past five years, as some of the most frequently prescribed medicines became unavailable from the PAPs, many of Virginia's health safety net organizations had to turn to costly generic medicines to fill the gap. In response, VHCF negotiated arrangements with several distributors of discounted generic medicines and included them in TPC.

The Foundation also created a TPC app, which providers now use when they are in the exam room with a patient. It enables them to determine if there are free medicines that would be effective in treating the patient, or find the lowest cost medicine, if a generic must be purchased.

To meet the goal of maximizing the amount of free medicines available to uninsured Virginians, VHCF also created **RxRelief Virginia** (RxR Va) 11 years ago. Through this initiative, 37 organizations receive VHCF grants to hire medication assistance caseworkers (MACs). Their primary responsibility is to use TPC or other appropriate means to help uninsured patients obtain the medicines



they need. In FY18, RxR Va's 60 MACs helped 17,830 chronically ill uninsured patients fill nearly 100,000 prescriptions with the value of more than \$155 million.

In addition, the MACs of the Greater Williamsburg Medication Assistance Program (GWMAP), obtained impressive results for the 2,200 patients they helped in FY18. GWMAP is funded by the Williamsburg Health Foundation and administered by VHCF.

To further maximize the amount of free medicines available to uninsured Virginians, VHCF led the effort to establish the **Rx Partnership** (RxP) 15 years ago. It enables the 22 free clinics which have licensed pharmacies to obtain free PAP medicines quickly by ordering them in bulk from participating PAPs. Rx Partnership provided patients with \$23.8 million in free medicines last year from GlaxoSmithKline, Merck, Novartis, AbbVie, and Pfizer.

In FY18, RxP piloted a new initiative, the **Access to Medication Program** (AMP), to help free clinics that do not have a licensed pharmacy obtain the medicines they need at low prices. Through a collaborative and creative approach, AMP provides generic prescriptions through a central-fill pharmacy located at the Lloyd F. Moss Free Clinic.

VHCF provided a significant grant this year to take the AMP pilot to scale. Six clinics are in various stages of using this innovative model, and RxP is in the midst of determining ultimate costs and a viable sustainability plan for it.

TAKING AIM, IMPROVING HEALTH

Two years ago, VHCF launched its first population health initiative. **Taking Aim, Improving Health** was designed to stimulate collaboration between health safety net organizations and their local hospitals to improve the health of 1,095 high cost, uninsured patients.

This 18 month initiative concluded in FY18 and resulted in significant lessons for effective approaches to care. It also resulted in **\$2.8 million in charity care cost savings**, as reported by the participating hospitals! Specifically, emergency department visits declined by 50% and avoidable hospitalizations declined by 55%.

One key to success throughout the various initiatives was 1:1 patient interaction with community health workers and/or care coordinators.

Patients' needs and the obstacles to improving their health varied tremendously. Some simply needed the tools necessary to monitor and maintain their health, e.g. glucometers, medicine. Others needed help navigating the complexities of the healthcare system. Still others needed someone with whom to check-in regularly regarding their progress and next steps. A range of social determinants (insufficient food in the house, no transportation)

IMPACT OF THE PHARMACY CONNECTION

\$4.8 Billion Value of free medications
334,127 Patients served
5,054,674 Prescriptions filled



precluded others from stabilizing their diseases and avoiding unnecessary visits to their local emergency departments.

Perhaps the most important lesson from this initiative is that population health is a valuable tool for those interested in maximizing patient impact and reducing healthcare costs.

Clearly, the hospital partners valued the interventions. Five of the six participants have indicated that they are continuing the positions initially underwritten by VHCF's grants!

HEALTH INSURANCE FOR 100,000 CHILDREN!

It has long been our philosophy at VHCF that comprehensive health insurance is the most effective way to ensure that Virginians have the health care they need. To that end, VHCF has led private sector outreach and enrollment efforts for 20 years and has partnered with the state to identify and enroll eligible children in the state's FAMIS health insurance programs for much of that

time. VHCF's experience training and supporting outreach workers resulted in a combined denial rate for applications submitted by its outreach workers in FY18 of only 6.5%.

In addition, we have trained 11,200 health and human services professionals and community volunteers how to help children and

families apply for the FAMIS programs via our **SignUpNow** initiative, since inception. These trainings are available in person or online.

It is synergistic that we celebrated the enrollment of 100,000 children by our **Project Connect** outreach workers at the same time the General Assembly broadened Medicaid eligibility.

With new coverage coming, we are working with our partners at the Department of Medical Assistance Services and the Department of Social Services to retool our SignUpNow trainings to include those newly eligible for Medicaid. This will prepare a cadre of application assistors throughout the state to help many of the 400,000 Virginians newly eligible for Medicaid complete the forms correctly.

We look forward to the day that all children and newly-eligible Virginians have the health insurance they need.



Governor Ralph Northam celebrates at VHCF's 100,000 children enrolled event.

11:1 LEVERAGE

As VHCF has undertaken the journey of making health care more available to uninsured and medically underserved Virginians, we have taken our role as a public/private partnership seriously. We are ever mindful of leveraging the taxpayer dollars we receive to produce the greatest return – from both a human and financial perspective.

In fact, exemplary stewardship is one of our core values. This approach has enabled VHCF to leverage an average of \$11 in cash, health services, and other in-kind contributions for every \$1 spent since inception. It has also resulted in low administrative costs. They were just 8.6% in FY18.



VHCF's Project Connect outreach workers celebrate their achievement of enrolling more than 100,000 children in the state's FAMIS health insurance programs.

THE ROAD AHEAD

The next year promises to be fulfilling and all-consuming as we work to maximize enrollment in the new health coverage. We will also support Virginia's health safety net organizations as they transition newly eligible patients to coverage and continue treating their remaining patients and many of the tens of thousands of Virginians who remain uninsured and eligible for their services.

WHAT'S NEXT?

The road beyond provides many opportunities and future mileposts, as we move ever closer to our ultimate destination of health care for ALL Virginians. ♦

Robert M. Blue
 Robert M. Blue, VHCF Chairman

KEEP ON... Investing

STATEWIDE

- Central VA Lions Hearing Aid Bank *
- Medical Society of Virginia Foundation Rx
- MCV School of Dentistry Mobile Dental Clinic
- UVA Nurse Practitioner Telemedicine Initiative
- RxPartnership Rx
- Virginia Association of Free and Charitable Clinics * * *
- Virginia Dental Association/Foundation
- Virginia Community Healthcare Association * / * *

NORTHERN VIRGINIA

- Alexandria Community Services Board
- Arlington Community Services Board
- Arlington Free Clinic + + /
- Fairfax Community Health Care Network + +
- Fairfax Medical Care for Children Project +
- Fauquier Free Clinic
- Greater Prince William Community Health Center + +
- HealthWorks for Northern Virginia – Herndon + +
- HealthWorks for Northern Virginia – Leesburg +
- Inova Partnership for Healthier Kids
- Inova Pediatric Center + +
- Marymount University Physical Therapy at Arlington Free Clinic +
- Neighborhood Health + + Rx + + + + + +
- Northern VA Dental Clinic
- Northern VA Family Service
 - Loudoun + Rx
 - Prince William Rx Rx
- NOVA ScriptsCentral +
- Potomac Hospital +
- Prince William County Community Services Board
- Prince William Pediatric Primary Care +
- Stafford County Public Schools
 - In partnership with Stafford County Department of Social Services

CENTRAL VIRGINIA

- Access Now + +
- Blue Ridge Medical Center / + * + Rx + +
- Bon Secours Richmond Health System
 - Care-A-Van Mobile Medical Clinic + +
- Capital Area Health Network –
 - Vernon J. Harris Community Health Center

- Center for Healthy Hearts + Rx /
- Central Virginia Health Services, Inc. Rx
- Charles City Regional Health Services Rx
- Hopewell-Prince George Community Health Center
- King William-Dawn Community Doctors Rx
- Petersburg Health Care Alliance +
- Charlottesville Area Dental Access
- Charlottesville Free Clinic / + +
- Chesterfield Health District
- Children's Hospital of Richmond at VCU
- ChildSavers
- CrossOver Healthcare Ministry * / + Rx / / Rx +
- Daily Planet Health Services Rx
- Free Clinic of Central Virginia/MedsHelp + Rx / Rx /
- Goochland Cares + +
- Hayes E. Willis Health Center + +
- Health Brigade Rx + +
- Henrico Area Mental Health & Development Services
- Henrico County Public Schools
- Irvin Gammon Craig Health Center + + + Rx
- Jefferson Area Board for the Aging – Geriatric Assessment/Intervention Team + +
- Jefferson Area CHIP *
- Johnson Health Services + + + +
- Lloyd F. Moss Free Clinic + + / *
- Louisa County Resource Council + +
- Rappahannock Area Health District – Caroline Caries Program
- Richmond City Health District + + + +
- Senior Connections Rx
- United Way – Thomas Jefferson Area + + Rx + +
- Virginia Commonwealth University Health System + +
- Virginia Treatment Center for Children + +
- Vision to Learn

NORTHERN NECK AND EASTERN SHORE

- Accomack County School-Based Dental Program
- Bay Aging *
- Central Virginia Health Services, Inc. –
 - Westmoreland Medical Center + + + +
- Eastern Shore Community Services Board
- Eastern Shore Rural Health System + Rx / / *
- Atlantic Community Health Center /
- Eastville Community Health Center /
- Onley Community Health Center + +

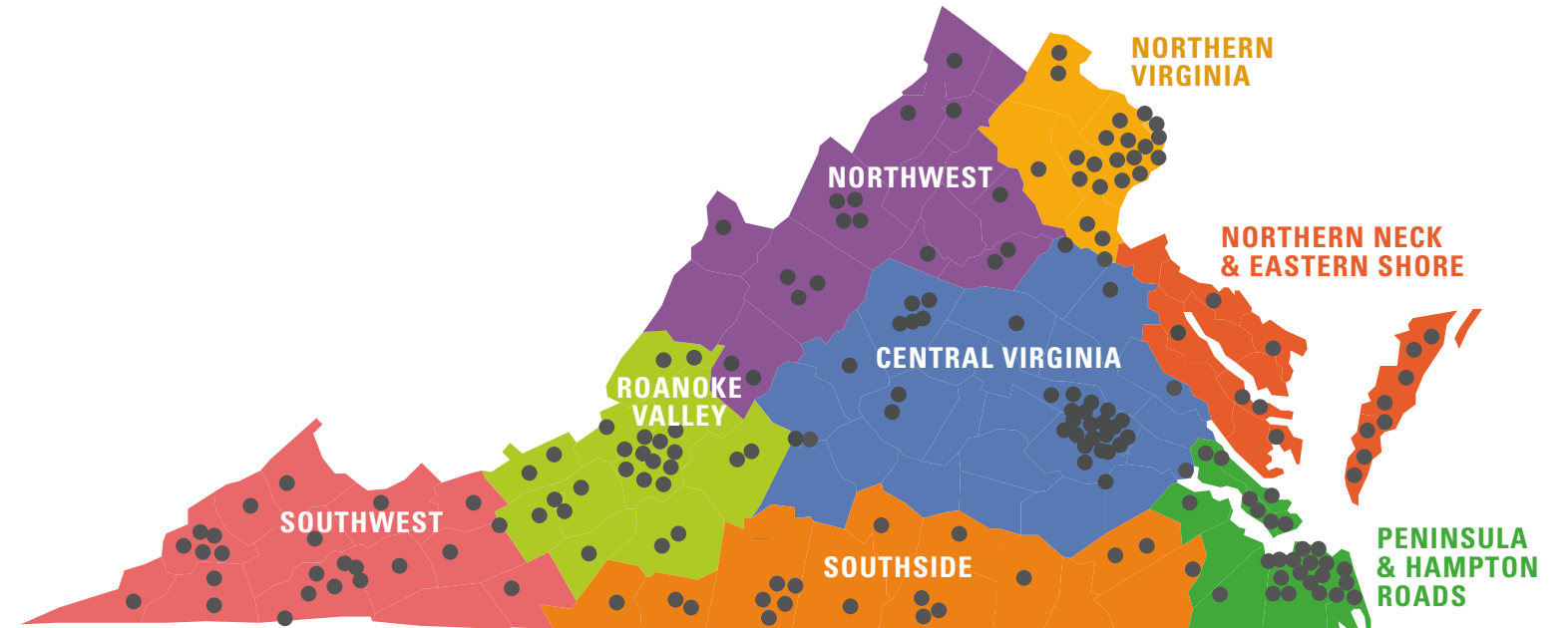
- Eastern VA Telemedicine Network
- Gloucester-Mathews Care Clinic Rx Rx /
- Ledwith Lewis Free Clinic +
- Middle Peninsula Northern Neck Community Services Board
- Northampton County School-Based Dental Program
- Northern Neck Middlesex Free Clinic + + Rx /

PENINSULA AND HAMPTON ROADS

- Access Partnership
- Beach Health Clinic + + + Rx
- Catholic Charities of Eastern Virginia Rx
- Chesapeake Care Clinic /
- Chesapeake Health Dept.
- CHIP of South Hampton Roads * + +
- Colonial Behavioral Health Rx
- Community Free Clinic of Newport News / Rx
- Consortium for Infant and Child Health + +
- EVMS Resource Mothers Program *
- Hampton Ecumenical Lodgings and Provisions, Inc. (HELP Free Clinic) Rx
- Hampton Roads Community Health Center (Norfolk)
- Horizon Health Services – Surry Medical Center /
- Jewish Family Services of Tidewater
- Lackey Clinic Rx Rx / Rx /
- Maryview Foundation Healthcare Center + Rx
- Norfolk Department of Public Health
- Olde Towne Medical and Dental Center + + Rx / /
- Peninsula Agency on Aging MedTran Project *
- The Planning Council + +
- Portsmouth Adult Care Clinic +
- Sentara Medical Group
- Southeastern Virginia Health System + Rx +
- Stoneybrook Physicians Rx
- Virginia Beach Family Medical Center Rx
- South Norfolk Health Center/Chronic Care Adult Clinic +
- The STOP Organization + +
- Western Tidewater Free Clinic Rx / /

SOUTHSIDE

- Central Virginia Health Services, Inc.
 - Charlotte Primary Care + + +
 - Southside Community Health Center /
- Danville-Pittsylvania Community Services / /
- Free Clinic of Danville + +
- Halifax Regional Development Foundation, Inc. Rx / /



- Horizon Health Services – Waverly Medical Center /
- Lake Country Area Agency on Aging /
- Martinsville/Henry County Coalition for Health & Wellness Rx + + + *
- Piedmont Access to Health Services (PATHS) Rx
- PATHS Community Dental Center – Boydton
- Pittsylvania County Community Action, Inc.
- Southern Dominion Health System
 - Lunenburg Community Health Center / * /
- Stony Creek Community Health Center +
- VCU Health Community Memorial Hospital + + Rx /
- Virginia Western Community College Telemedicine Dental Hygiene Initiative / /
- West Piedmont Health District
- Western Tidewater Health District Children's Dental Clinic

SOUTHWEST

- Ballad Health Rx
- Bland County Medical Clinic / /
- Brock Hughes Free Clinic + + + /
- Clinch River Health Services / +
- Cumberland Plateau Health District
- The Health Wagon +
- Lenowisco Health District + Rx *
- Lonesome Pine Office on Youth +
- Mel Leaman Free Clinic +
- Mt. Rogers Medication Assistance Program Rx
- Mountain Empire Older Citizens, Inc. Rx
- Norton Community Hospital *
- People, Inc. of Southwest Virginia * /
- Southwest VA Community Health Systems, Inc. / +
- Meadowview Health Clinic / +
- Southwest Virginia Regional Dental Center
- Tazewell Community Health Center

- Twin City Medical Center – Bristol Telemedicine
- Stone Mountain Health Services
- Clinchco Dental Center
- Konnarock Family Health Center +
- Tri-Area Community Health at Laurel Fork
- UVA/Southwest VA Alliance for Telemedicine

ROANOKE VALLEY

- Alleghany Highlands Community Services Board
- Bedford Community Health Foundation
 - Bedford Children's and Adult Dental Clinic
 - Bedford Ride Program *
- Bradley Free Clinic
- Carilion Clinic
 - Pediatric Dental Program / /
 - Pediatric Practices + +
- Carilion Giles Memorial Hospital + Rx
- CHIP of Roanoke Valley * +
- College of Health Sciences' Physician Assistant Program +
- Community Health Center of the New River Valley + + +
- Giles Community Health Center +
- Radford/Pulaski Community Health Center /
- Free Clinic Consortium of the New River Valley *
- Free Clinic of Franklin County Rx + + +
- New Horizons Healthcare Rx / * /
- Mental Health Association of the New River Valley
- Monroe Health Center – Craig County Health Center + + +
- New River Valley Medication Assistance Program Rx
- New River Valley Senior Services MedRide *
- Project Access of the Roanoke Valley +
- Project Together (Blue Ridge Community Services) *
- Radford University + + + +
- Rescue Mission of Roanoke + /
- Riverside Health Center + +

- Roanoke Adolescent Health Partnership +
- Tri-Area Community Health Rx
 - Tri-Area Community Health Center at Ferrum +
 - Tri-Area Community Health Center at Floyd +

NORTHWEST

- Augusta Health Foundation Rx
- Augusta Regional Dental Clinic / /
- Augusta Regional Clinic + + +
- Blue Ridge Area Health Education Center * +
- Free Medical Clinic of Northern Shenandoah Valley, Inc. + + Rx / *
- Harrisonburg Community Health Center + + /
- Harrisonburg-Rockingham Dental Clinic
- Harrisonburg-Rockingham Free Clinic / + +
- Highland Medical Center / Rx /
- Orange County Free Clinic + + + Rx
- Piedmont Regional Dental Clinic
- Rappahannock-Rapidan Community Services Board Rx
- Rockbridge Area Community Services
- Rockbridge Area Health Center + + + +
- Shenandoah Community Health Clinic + + + Rx /
- St. Luke Community Clinic +
- UVA – Greene County School-Based Nursing Clinic +

KEY

- / Building/Renovation
- + Child Health Insurance
- / Dental
- + Medical Care
- Rx Medication Assistance
- / Behavioral Health
- / Technology
- / Vision
- * Other Type of Grant

KEEP ON... Being Good Stewards

VHCF Consolidated Statements of Financial Position

June 30, 2018 and 2017

Assets	2018	2017
Current assets:		
Cash and cash equivalents	\$ 2,804,971	\$ 2,650,871
Investments	11,459,967	10,849,627
Government appropriations receivable	4,580,571	4,580,571
Interest receivable	15,709	19,032
Contributions receivable	390,566	830,066
Prepaid expenses	30,870	16,233
Total current assets	19,282,654	18,946,400
Property and equipment, net	25,419	25,720
Total assets	\$19,308,073	\$18,972,120
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued expenses	\$ 124,604	\$ 38,326
Accrued rent	15,755	21,545
Grants payable	5,182,839	4,606,919
Total current liabilities	5,323,198	4,666,790
Total liabilities	5,323,198	4,666,790
Net assets:		
Unrestricted	6,668,154	6,953,463
Temporarily restricted	7,243,270	7,294,406
Permanently restricted	73,451	57,461
Total net assets	13,984,875	14,305,330
Total liabilities and net assets	\$19,308,073	\$18,972,120

Audited financial statements and report in its entirety available upon request.

VHCF Consolidated Statements of Activities

June 30, 2018 and 2017

	2018				2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and revenue:								
Appropriations	\$ -	\$ 4,580,571	\$ -	\$ 4,580,571	\$ -	\$ 4,445,538	\$ -	\$ 4,445,538
Contributions	180,361	1,100,451	15,990	1,296,802	150,883	1,295,104	57,461	1,503,448
Contract revenue	-	880,262	-	880,262	-	757,166	-	757,166
Investment income	600,522	-	-	600,522	571,684	-	-	571,684
Unrealized net gain on investments	52,542	-	-	52,542	465,562	-	-	465,562
Other income	230,086	-	-	230,086	307,956	-	-	307,956
Total support and revenue	1,063,511	6,561,284	15,990	7,640,785	1,496,085	6,497,808	57,461	8,051,354
Net assets released from restriction	6,612,420	(6,612,420)	-	-	7,774,245	(7,774,245)	-	-
Expenditures:								
Program services – grants	7,218,062	-	-	7,218,062	6,705,436	-	-	6,705,436
Supporting services: Management and general	606,413	-	-	606,413	480,570	-	-	480,570
Fundraising	136,765	-	-	136,765	185,309	-	-	185,309
Total expenditures	7,961,240	-	-	7,961,240	7,371,315	-	-	7,371,315
Change in net assets	(285,309)	(51,136)	15,990	(320,455)	1,899,015	(1,276,437)	57,461	680,039
Net assets, beginning of year	6,953,463	7,294,406	57,461	14,305,330	5,054,448	8,570,843	-	13,625,291
Net assets, end of year	\$ 6,668,154	\$ 7,243,270	\$ 73,451	\$ 13,984,875	\$ 6,953,463	\$ 7,294,406	\$ 57,461	\$ 14,305,330

Audited financial statements and report in its entirety available upon request.

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THANK YOU!

The VIRGINIA HEALTH CARE FOUNDATION (VHCF)

is a public/private partnership dedicated to increasing access to primary health care for uninsured and medically underserved Virginians. Initiated by the General Assembly and its Joint Commission on Health Care in 1992, the Foundation has helped more than 700,000 uninsured Virginians obtain the health care they need.

VHCF MISSION: VHCF's mission is to increase access to primary health care for uninsured and medically underserved Virginians.

VHCF VISION: All Virginians will have access to the health care they need.

OUR ORGANIZATIONAL VALUES

1. EXEMPLARY STEWARDSHIP:

We are laser-focused, creative, and efficient in getting the most value out of limited resources, and leveraging what we have for the greatest benefit and return. We invest for the long term, maximizing the sustainability of the organizations we fund. We constantly evaluate the impact of our actions, and hold ourselves and our grantees accountable for demonstrating results to our donors and the citizens of Virginia.

2. DRIVE FOR EXCELLENCE:

We are energetic and enthusiastic in the pursuit of our mission, and are tenacious in our commitment to achieve extraordinary results. We are action-oriented and effective. We strive to use best practices in everything we do.

3. INTEGRITY:

We hold ourselves to the highest standards of professionalism and accountability. We do all things for the benefit of our mission. Our decisions are data driven. We are honest in our words, actions and results. We do what we say we are going to do.

4. CATALYST FOR CHANGE:

We never rest on our laurels. We are progressive and entrepreneurial in our thinking, always seeking new and innovative ways to deliver our services, add value to our constituencies, and move our mission forward.



VIRGINIA
HEALTH CARE
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